



Polycom® Voice Communications

Product Sales Guide - Analog Conference Phones

Polycom offers a full line of voice conferencing products that satisfy any business communications need.

From the desktop to a medium sized conference room or executive office, Polycom has a solution to give users the best conferencing experience possible.

And, with reduced travel and administrative budgets as well as time constraints, there is no better time than now to try voice conferencing!

Customers will be amazed by the quality, ease of use, and improved productivity and efficiency – making their business communication efforts, well, effortless.

SoundStation2™

Remarkable Voice Quality. The New Standard for Everyday Conferencing.

The SoundStation2, Polycom's next generation conference phone redefines the standard for business quality voice conferencing. With industry-leading full duplex for natural, simultaneous two-way conversation, the SoundStation2 will exceed expectations in small to medium conference rooms.

- Polycom's market-leading Acoustic Clarity Technology
- Twice as loud as the original SoundStation®
- 50% increase in microphone pickup over SoundStation
- Backlit graphical LCD
- Expandable with optional EX microphones
- Easy to install and use
- Perfect for offices and small to medium conference rooms



SoundStation2 no LCD	2200-15100-001	\$519
SoundStation2	2200-16000-001	\$619
SoundStation2 EX	2200-16200-001	\$729
SoundStation2 EX Mics	2200-16155-001	\$209

Please note: SoundStation2 EX Mics are an optional accessory and do not come bundled with the console.

SoundStation2W™

Remarkable Voice Quality. Wireless Freedom.

Enjoy the freedom to use your conference phone in places you have never conferenced before – in ad-hoc meeting spaces – work alcoves, hotel rooms, real estate offices, construction sites, and many more!

- Polycom's market-leading Acoustic Clarity Technology
- Leading wireless capabilities – up to 24-hr. talk time
- Speak up to 10 ft. away and still be heard
- 64-bit encryption for added security
- Expandable with optional EX microphones
- Easy to install and use
- Cell phone and Internet dialing*
- Investment protection - software upgradeable
- Perfect for conferencing anywhere!



SoundStation2W	2200-07880-001	\$739
SoundStation2W EX	2200-07800-001	\$939
SoundStation2W EX Mics	2200-07840-001	\$209

Please note: SoundStation2W EX Mics are an optional accessory and do not come bundled with the console.

SoundStation VTX 1000™

The Polycom SoundStation VTX 1000 is truly a leap forward in voice conferencing technology. It's the world's first conference phone that automatically adapts to each meeting environment, providing high fidelity voice clarity for all participants. With the SoundStation VTX 1000, conference call participants can speak at a normal, natural conversation level and be heard clearly from up to 20-feet away from the microphone – even in large conference rooms. And, when two SoundStation VTX 1000 conference phones connect on opposite ends of a call, the phones automatically connect in VTX™ Wideband mode, resulting in extraordinary fidelity.

- Wideband mode for more natural sounding calls
- Industry-leading 20-foot microphone coverage
- Software upgradeable for investment protection
- Configuration flexibility for all types of room environments
- Seamless integration with other Polycom solutions, including:
 - Polycom VSX™ group video conferencing solutions
 - Polycom Vortex® installed room systems
 - Polycom Global Management System™

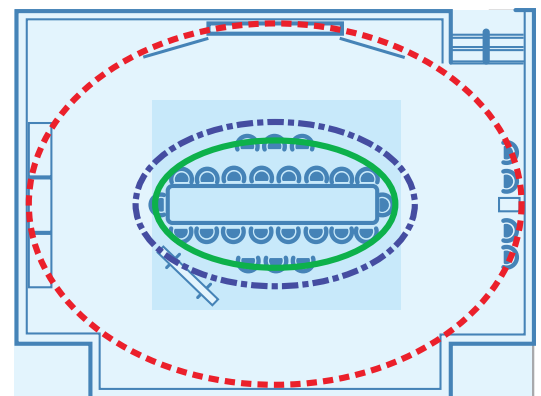
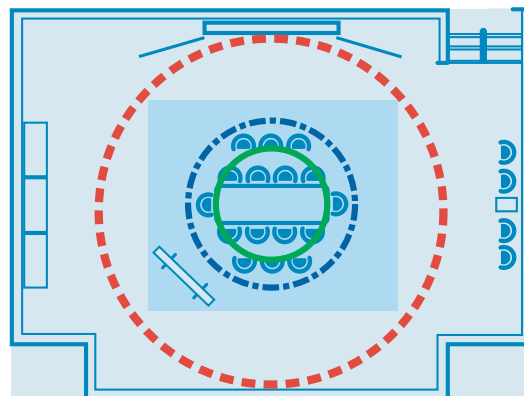


SoundStation VTX 1000	2200-07300-001	\$1,339
SoundStation VTX 1000 w/ subwoofer	2200-07500-001	\$1,549
SoundStation VTX 1000 w/ mics and sub	2200-07142-001	\$1,859

Twin-Packs

SoundStation VTX 1000	2200-07385-001	\$2,579
SoundStation VTX 1000 w/ subwoofer	2200-07585-001	\$2,939
SoundStation VTX 1000 w/ mics and sub	2200-07685-001	\$3,509

Microphone Coverage



- VoiceStation 300 and VoiceStation 500
- - - SoundStation2™, SoundStation2W™
- - - SoundStation VTX 1000

- Original SoundStation EX with mics
- - - SoundStation2 EX with Mics, SoundStation2W EX with Mics
- - - SoundStation VTX 1000 with Mics

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