



Cavalier Fact Sheet

TOTAL EMPLOYEES: 1,200 +

FOUNDED: 1998

HEADQUARTERS: Richmond, Virginia

NETWORK INVESTMENT: \$1 billion +

COLLOCATIONS: 500 + Central Offices

FIBER/ROUTE MILES: 16,500 +

NETWORK REACH:

Business: > 2 million

Residential: > 11 million

Service Areas

MidAtlantic Region

- VA: Richmond, Hampton Roads, Fredericksburg, Northern VA
- MD: Baltimore, DC Beltway, Eastern Shore
- PA: Philadelphia, Pittsburgh
- DE: Newark, Dover, Wilmington, New Castle
- NJ: Atlantic City, Princeton, Trenton
- DC: Metro Area
- NY: Buffalo, Syracuse

Midwest Region

- MI: Detroit, Grand Rapids, Saginaw, Flint, Holland, Ann Arbor, Kalamazoo, Traverse City, Benton Harbor, Lansing
- OH: Cleveland, Columbus, Akron, Toledo

Southeast Region

- AL: Birmingham, Montgomery, Mobile, Huntsville
- FL: Pensacola, Gainesville
- GA: Atlanta, Albany
- KY: Louisville
- LA: New Orleans, Lafayette, Lake Charles, Monroe, Shreveport, Baton Rouge
- MS: Jackson, Biloxi, Hattiesburg, Tupelo, Columbus, Meridian
- NC: Raleigh, Charlotte, Cary, Gastonia
- TN: Memphis, Nashville, Chattanooga, Knoxville, Collierville

Major Products

Voice

- Local Service (residential and business)
- Long-Distance (domestic and international)
- Toll Free

Security

- Managed Firewall
- Anti-Virus/Anti-Spam
- Web Content Filtering
- Virtual Private Network

Collaboration

- Audio and Web Conferencing

Data

- Integrated T1
- Dedicated Internet Access (up to 100 Mb)
- MPLS
- EFM
- Private Line (DS1, DS3, Sonet, Wave Lengths)
- Frame Relay
- Wholesale Carrier Services (GigE, SONET, Wave Lengths, dark fiber)
- Email and Web Hosting
- Collocation Services
- ADSL (residential and business)