



**Falcon**<sup>TM</sup>  
communications solutions, inc.

## PRICE SHEET for Networkfleet

### Labor Rates – Installation

|                       |  |   |
|-----------------------|--|---|
| <b>INSTALL-FAL</b>    | <b>Basic Installation At Falcon Office</b>   | \$ 60.00 Standard Business Hours<br>\$ 90.00 Non-Standard Business Hours  |
| <b>INSTALL-CUS</b>    | <b>Basic Installation At Customer Office</b> | \$ 80.00 Standard Business Hours<br>\$ 120.00 Non-Standard Business Hours |
| <b>INSTALL-SENSOR</b> | <b>Installation Of Sensor Unit</b>           | \$ 75.00 Standard Business Hours<br>\$ 112.50 Non-Standard Business Hours |
| <b>INSTALL-BY CUS</b> | <b>Installation Performed By Customer</b>    | \$ 25.00 Per Unit   |
| <b>TROUBLE-FALCON</b> | <b>Service Call</b>                          | \$ 95.00  |

### Labor Rates – De Installation and Re Installation

|                                 |  |  |
|---------------------------------|--|--|
| <b>DE-INSTALL/REINSTALL-FAL</b> | <b>Basic De &amp; Re At Falcon Office</b>    | \$ 95.00 Standard Business Hours<br>\$ 142.50 Non-Standard Business Hours  |
| <b>DE-INSTALL/REINSTALL-CUS</b> | <b>Basic De &amp; Re At Customers Office</b> | \$ 125.00 Standard Business Hours<br>\$ 187.50 Non-Standard Business Hours |
| <b>INSTALL-SENSOR</b>           | <b>Installation Of Sensor Unit</b>           | \$ 75.00 Standard Business Hours<br>\$ 112.50 Non-Standard Business Hours  |
| <b>FEE – TRANSFER</b>           | <b>Trasnfer Fee Per Unit</b>                 | \$ 50.00   |
| <b>FEE – CANCELLATION</b>       | <b>Cancellation Fee Per Unit</b>             | \$ 150.00  |

**Labor Rates – National Account Work to be done by Networkfleet, Inc.**

|                              |   |  |
|------------------------------|---|--|
| <b>INSTALL-NAT-CENTRAL</b>   | <b>Basic Installation (6 or more units)</b> | \$ 90.00 Standard Business Hours<br>\$ 135.00 Non-Standard Business Hours  |
| <b>INSTALL-NAT-DECENTRAL</b> | <b>Basic Installation (1 to 5 units)</b>    | \$ 115.00 Standard Business Hours<br>\$ 172.50 Non-Standard Business Hours |

**Non-Standard Business Hour Labor Rates**

After 5:00 p.m. on weekdays or weekends, Federal Holiday's excluding Columbus Day, Presidents Day and Martin Luther King Day. Or after 8 hours of work in a single day or 40 hours of work in a single week.

**Other Rates**

|                 |  |
|-----------------|--|
| <b>Travel</b>   | \$ 65.00 per hour/per man plus .50 a mile for travel over 50 miles from Falcon's office. |
| <b>Lodging</b>  | Billed at cost plus 10% Administarive fee  |
| <b>Per Diem</b> | \$50.00 Per Day Per Man  |
| <b>Terms</b>    | Net 15 Days or invoices will be subject to a 5% late fee.                                |

**SBH = Standard Buisness Rates**

**NSBH = Non Standard Business Rates**