

FALCON COMMUNICATIONS SOLUTION RATE SCHEDULE #910372

- Effective 03/30/09
- Subject to change without notice
- Rates good for 60 days from lease application approval date
- The security deposit is refundable at lease end
- CFL[®] rates are for Telephone equipment only
- For all other equipment types please contact your leasing specialist


ALL RATES ARE NOT CREATED EQUAL!

Customers For Life[®] (CFL) Leases include low end of term residuals for you and your customers.

CFL RESIDUALS - YOUR ADVANTAGE

	Buyout to Customer	Upgrade to Dealer
12-24 Mos	15.0%	15.0%
36-39 Mos	15.0%	13.5%
48-60 Mos	15.0%	10.0%

CUSTOMERS FOR RATES[®]

	\$3,000- \$9,999	\$10,000- \$19,999	\$20,000- \$39,999	\$40,000- \$74,999	\$75,000- \$99,999	\$100,000- \$149,999
ZERO DOWN	12 .08432	.08278	.08239	.08177	.07994	.07973
	24 .04657	.04567	.04495	.04475	.04240	.04220
	36 .03190	.03067	.03057	.03026	.02986	.02975
	48 .02709	.02567	.02527	.02506	.02486	.02465
	60 .02189	.02139	.02108	.02078	.02057	.02047
	63 .02158	.02097	.02057	.02037	.02016	.01996
ONE DOWN	12 .08270	.08148	.08108	.08056	.07894	.07884
	24 .04578	.04496	.04435	.04415	.04200	.04180
	36 .03139	.03027	.03007	.02987	.02956	.02946
	48 .02680	.02537	.02497	.02487	.02466	.02446
	60 .02170	.02119	.02078	.02057	.02037	.02018
	63 .02139	.02078	.02037	.02017	.01996	.01976
TWO DOWN	12 .08129	.08017	.07987	.07946	.07813	.07793
	24 .04518	.04436	.04385	.04365	.04161	.04140
	36 .03109	.03007	.02987	.02966	.02936	.02925
	48 .02650	.02517	.02477	.02466	.02446	.02426
	60 .02150	.02079	.02048	.02018	.02007	.01997
	63 .02088	.02057	.02017	.01997	.01977	.01956

10% Purchase Option

	\$3,000- \$9,999	\$10,000- \$19,999	\$20,000- \$39,999	\$40,000- \$74,999	\$75,000- \$99,999	\$100,000- \$149,999
ZERO DOWN	12 .09303	.09168	.09130	.09056	.08811	.08803
	24 .05102	.05003	.04931	.04907	.04619	.04614
	36 .03469	.03344	.03338	.03305	.03224	.03221
	48 .02922	.02837	.02692	.02622	.02537	.02535
	60 .02268	.02256	.02234	.02188	.02123	.02121
	63 .02198	.02190	.02168	.02123	.02057	.02055
ONE DOWN	12 .09079	.08968	.08936	.08875	.08741	.08733
	24 .04982	.04894	.04829	.04808	.04582	.04578
	36 .03396	.03280	.03276	.03245	.03200	.03197
	48 .02851	.02771	.02636	.02569	.02515	.02513
	60 .02217	.02206	.02185	.02142	.02106	.02104
	63 .02160	.02139	.02115	.02079	.02042	.02038
TWO DOWN	12 .08863	.08774	.08749	.08700	.08673	.08665
	24 .04860	.04781	.04723	.04704	.04546	.04542
	36 .03318	.03211	.03207	.03177	.03174	.03172
	48 .02771	.02698	.02571	.02509	.02495	.02493
	60 .02157	.02147	.02127	.02086	.02081	.02079
	63 .02119	.02085	.02062	.02022	.02026	.02016

ONE DOLLAR LEASE

	\$3,000- \$9,999	\$10,000- \$19,999	\$20,000- \$39,999	\$40,000- \$74,999	\$75,000- \$99,999	\$100,000- \$149,999
ZERO DOWN	12 .09730	.09594	.09556	.09482	.09237	.09228
	24 .05316	.05217	.05145	.05121	.04832	.04829
	36 .03612	.03486	.03481	.03448	.03367	.03364
	48 .03029	.02944	.02800	.02730	.02644	.02642
	60 .02354	.02342	.02319	.02274	.02209	.02207
	63 .02280	.02272	.02249	.02204	.02140	.02138
ONE DOWN	12 .09505	.09394	.09363	.09301	.09168	.09160
	24 .05196	.05107	.05042	.05021	.04795	.04791
	36 .03539	.03423	.03419	.03387	.03343	.03339
	48 .02958	.02878	.02743	.02678	.02623	.02620
	60 .02303	.02292	.02271	.02228	.02192	.02190
	63 .02243	.02221	.02198	.02161	.02124	.02120
TWO DOWN	12 .09288	.09200	.09175	.09126	.09099	.09091
	24 .05073	.04994	.04936	.04917	.04759	.04755
	36 .03460	.03353	.03350	.03320	.03317	.03315
	48 .02878	.02805	.02679	.02616	.02602	.02600
	60 .02243	.02232	.02212	.02171	.02166	.02164
	63 .02182	.02166	.02144	.02103	.02107	.02097

GALCE002

CONTACT:

DEREK MEIER
 tel: 888.850.0066
 fax: 888-850-0067
 dmeier@greatamerica.com